### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

### Form 8-K

### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 5, 2020

## SunPower Corporation (Exact name of registrant as specified in its charter)

001-34166 (Commission File Number)

Delaware

(State or other jurisdiction of incorporation)

94-3008969 (I.R.S. Employer Identification No.)

51 Rio Robles, San Jose, California 95134 (Address of principal executive offices, with zip code)

(408) 240-5500 e number, including area code)

	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2
belov	v):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of exchange on which registered
Common Stock	SPWR	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$

### Item 2.02. Results of Operations and Financial Condition.

On August 5, 2020, SunPower Corporation, a Delaware corporation (the "Company"), issued a press release, included as Exhibit 99.1 hereto, announcing its results of operations for its second quarter ended June 28, 2020.

The information furnished in Item 2.02 and Item 9.01 of this Current Report on Form 8-K and Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 <u>Press release dated August 5, 2020</u>

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### SUNPOWER CORPORATION

August 5, 2020 By: /s/ MANAVENDRA S. SIAL
Name: Manavendra S. Sial

Title: Executive Vice President and Chief Financial Officer

Exhibit 99.1

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### **SunPower Reports Second Quarter 2020 Results**

Strong Global Execution, U.S. Channels Outperformance Maxeon Spin-Off Distribution Scheduled for August 26, 2020

SAN JOSE, Calif., Aug. 5, 2020 - SunPower Corp. (NASDAQ: SPWR) today announced financial results for its second quarter ended June 28, 2020.

### **Second Quarter Company Highlights**

- Exceeded revenue, gross margin, megawatt (MW) and Adjusted EBITDA guidance
- Positive cash generation of approximately \$30 million

### SunPower Energy Services (SPES)

- U.S. Channels outperformance / Commercial Direct business positive Adjusted EBITDA
- · New product expansion SunVault, our Equinox residential storage solution; OneRoof for new homes market

### **SunPower Technologies (SPT)**

- · Strong recovery in international distributed generation (DG) demand
- · Announced industry leading, 625W, Performance-5 bifacial shingled panel; Enphase partnership for international DG market
- · Maxeon Solar Technologies successfully completed \$325 million in financing to strengthen post-spin balance sheet

(\$ Millions, except percentages and per-share data)	2nd Quarter 2020	1st Quarter 2020	2nd Quarter 2019
GAAP revenue	\$352.9	\$449.2	\$436.3
GAAP gross margin	6.1%	8.3%	4.5%
GAAP net income (loss)	\$19.4	\$(1.4)	\$121.5
GAAP net income (loss) per diluted share	\$0.11	\$(0.01)	\$0.75
Non-GAAP revenue <sup>1</sup>	\$352.9	\$454.4	\$481.9
Non-GAAP gross margin <sup>1</sup>	9.8%	12.5%	10.5%
Non-GAAP net loss <sup>1</sup>	\$(37.2)	\$(17.3)	\$(31.1)
Non-GAAP net loss per diluted share <sup>1</sup>	\$(0.22)	\$(0.10)	\$(0.22)
Adjusted EBITDA <sup>1</sup>	\$(8.9)	\$9.4	\$8.0
MW Recognized	464	538	622
Cash <sup>2</sup>	\$235.3	\$205.5	\$167.3

1 Information about SunPower's use of non-GAAP financial information, including a reconciliation to U.S. GAAP, is provided under "Use of Non-GAAP Financial Measures" below.

### Second Quarter 2020 Results

"We were pleased with our second quarter performance as strong execution enabled us to exceed our guidance, generate close to \$30 million in positive cash flow and launch new products despite the Covid-19 virus disruption," said Tom Werner, SunPower CEO and chairman of the board. "Overall, we saw improving trends in our global DG business throughout the quarter with particular strength in our U.S. channels business where the investments in our digital initiatives enabled us to successfully transition to an on-line model. We also took a number of important steps to complete the spin-off of Maxeon Solar Technologies as their 20-F was declared effective with an expected record date of Aug. 17, 2020 and distribution date of Aug. 26, 2020. Finally, we continued our leadership in innovation as we launched a number of new products including our SunVault residential storage solution, our OneRoof product for new homes as well as Maxeon's launch of its new bifacial, shingled panel for the global power plant market. Looking forward, our fundamentals remain strong and are well-positioned for success given our differentiated model, new products and strong balance sheet."

### SunPower Energy Services (SPES)

"Our channels business executed very well in a difficult environment as we saw better than expected demand improvement as we went through the quarter. This was reflected in our financial performance as Adjusted EBITDA rose year over year with our Channels business generating \$33 million in positive cash flow in the second quarter. Additionally, gross margins doubled compared to last year, primarily the result of a lower loan and lease cost of capital, increased sales in our new homes business, as well as the successful execution of our cost reduction initiatives. Our second quarter performance also reflected success in our rapid shift to our residential online sales model as we saw further customer and dealer adoption of our Design Studio and mySunPower applications, both of which improve the efficiency of the sales process while offering a superior customer experience. We were also pleased to launch our SunVault residential storage solution during the quarter and are currently rolling out this product nationally this quarter. Demand for this proprietary all-in-one storage solution is very strong with initial attach rates in above our 2020 goal of 20%. In new homes, we believe our new, innovative OneRoof product will further cement our leadership position in this segment. This product, designed in partnership with KB Home, provides a fully-integrated, attractive, durable and cost-effective solution specifically designed for this market. Builder demand for this product is also high as we have already booked 19 communities across six builders within two weeks of its initial launch. With more than 50,000 systems installed and more than 45,000 home in backlog, we are well-positioned to add to our more than 50 percent market share in new homes."

<sup>&</sup>lt;sup>2</sup>Includes cash, and cash equivalents, excluding restricted cash

"Performance in our Commercial Direct business improved during the quarter as we posted positive Adjusted EBITDA while maintaining our leading market share. Install volume increased more than 50% year over year and we remain confident that we will achieve sustainable profitability in this business in the second half of this year. Our origination teams again performed well as approximately 100% of our 2020 forecast is currently in backlog and were pleased to recently announce our 12.8MW award from the Washington Metropolitan Area Transit Authority. Additionally, Helix storage demand remains high as our pipeline exceeds 625 megawatt hours (MWh) with attach rates of approximately 50% for the balance of the year."

### SunPower Technologies (SPT)

"Our SPT business posted a solid quarter as we exceeded our shipment guidance by more than 15% with all factories back to normal operations. Similar to the U.S. DG market, we saw DG demand improve as we went through the quarter with particular strength in our European and Australian markets. DG shipments totaled 67% of volume in the second quarter and we expect further recovery in the second half of the year. We also achieved a number of important milestones related to the spin-off of our Maxeon Solar Technologies business unit during the quarter including its 20-F filing which was recently declared effective with an expected share distribution date of August 26, 2020. Finally, Maxeon continued to position itself as a technology leader with the anticipated fourth quarter launch of its Perfomance-5 bifacial, up to 625W, shingled product for the global power plant market, as well as announcing their partnership with Enphase Energy to bring high-efficiency AC module technology and smart energy solutions to the international DG market."

### Consolidated Financials

"Our second quarter performance reflected the resilience of our business and strong execution as we quickly responded to the Covid-19 disruption," said Manavendra Sial, SunPower chief financial officer. "Our rapid response, along with the proactive implementation of a number of initiatives, enabled us to achieve positive cash generation for the quarter with \$500 million in liquidity identified for Sun Power post spin. Additionally, we were pleased to see Maxeon complete its successful \$200 million convertible green bond offering and closure of \$125 million in banking facilities. As a result, both companies will be well capitalized post transaction. Finally, we added to our financing flexibility in the Commercial Direct space as we closed a new, innovative financing facility that allows for more efficient working capital utilization while improving our economics."

Second quarter of fiscal year 2020 non-GAAP results exclude net adjustments that, in the aggregate, increased non-GAAP loss by \$56.6 million, including \$71.1 million related to gain on mark-to-market gain on equity investments, and \$10.5 million related to gain on business divestiture. This was partially offset by \$9.6 million related to the cost of above-market polysilicon, \$5.9 million related to stock-based compensation expense, \$4.1 million related to business reorganization costs and restructuring charges, \$2.4 million transaction-related costs, \$1.8 million related to amortization of intangible assets, and \$1.2 million related to other non-recurring items and tax effects.

### **Financial Outlook**

The company's third quarter 2020 GAAP and non-GAAP guidance is as follows: on a GAAP and non-GAAP basis, revenue of \$360 million to \$400 million, GAAP gross margin of 0 percent to 5 percent and net loss of \$110 million to \$95 million.

The company's third quarter 2020 Non-GAAP gross margin and Adjusted EBITDA guidance, on a combined basis, now includes an approximate \$40 million impact for the entire quarter in its SPT segment as a result of its out of market polysilicon contract. Additionally, upon completion of the Maxeon spin-off, expected on Aug. 26, 2020, the obligation under the polysilicon contract will be retained by Maxeon and will expire in fiscal 2022.

As a result, the company expects third quarter 2020 non-GAAP gross margin of 0 percent to 6 percent and Adjusted EBITDA guidance in the range of negative \$35 million to negative \$20 million with SPT in the range of negative \$38 to \$28 million and SPES in the range of positive \$8 to \$14 million.

The company also expects megawatts recognized to be in the range of 500 MW to 560 MW as well as positive cash generation for SunPower in the third guarter.

For the fourth quarter and after the company's expected spin-off of Maxeon, both companies expect a continued improvement in the global solar demand environment through the end of the year, with particular strength in the DG segment.

#### Capital Markets Day

SunPower will discuss its strategic outlook as well as provide additional details related to its fiscal year 2020 financial performance at its virtual Capital Markets Day to be held on September 10, 2020. Please note that the entire event will be webcast and relevant materials will be posted to the company's website prior to the event. To register for and listen to the webcast, investors are encouraged to visit the company's Events and Presentations section of the SunPower Investor Relations page at http://investors.sunpower.com/events.cfm prior to the event.

The company will host a conference call for investors this afternoon to discuss its second guarter 2020 performance at 1:30 p.m. Pacific Time. The call will be webcast and can be accessed from SunPower's website at

http://investors.sunpower.com/events.cfm

This press release contains both GAAP and non-GAAP financial information. Non-GAAP figures are reconciled to the closest GAAP equivalent categories in the financial attachment of this press release. Please note that the company has posted supplemental information and slides related to its first guarter 2020 performance on the Events and Presentations section of SunPower's Investor Relations page at http://investors.sunpower.com/events.cfm

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding: (a) statements regarding the anticipated spin-off of Maxeon Solar Technologies, including timing and certainty; (b) our positioning for future success; (c) our plans and expectations for our products and planned products, including the timing and scope of planned launches and rollouts, anticipated demand, and impacts on our market position and our ability to meet our targets and goals; (d) the expected financial performance of our business lines, including the timing of anticipated demand recovery and timing and expectations for returning our Commercial Direct business to profitability; (e) our expectations regarding our industry and market factors, including anticipated demand and volume; (f) expectations regarding our future performance based on bookings, backlog, and pipelines in our sales channels; (g) the amount, likelinood, and timing of realization of potential additional sources of liquidity; (h) our expectations for the financial impacts of our new taxequity partnership; (i) our third quarter fiscal 2020 guidance, including GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as well as non-GAAP revenue, gross margin, and net loss, as

These forward-looking statements are based on our current assumptions, expectations and beliefs and involve substantial risks and uncertainties that may cause results, performance or achievement to materially differ from those expressed or implied by these forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to: (1) challenges in executing transactions key to our strategic plans, including regulatory and other challenges that may arise; (2) potential disruptions to our operations and supply chain that may result from epidemics or natural disasters, including impacts of the Covid-19 pandemic; (3) the success of our ongoing research and development efforts and our ability to commercialize new products and services, including products and services developed through strategic partnerships; (4) competition in the solar and general energy industry and downward pressure on selling prices and wholesale energy pricing; (5) our liquidity, substantial indebtedness, and ability to obtain additional financing for our projects and customers; (6) changes in public policy, including the imposition and applicability of tariffs; (7) regulatory changes and the availability of economic incentives promoting use of solar energy; (8) fluctuations in our operating results; (9) appropriately sizing our manufacturing capacity and containing manufacturing and logistics difficulties that could arise; and (10) challenges managing our acquisitions, joint ventures and partnerships, including our ability to successfully manage acquired assets and supplier relationships. In addition, the proposed and the associated investment by TZS in Maxeon Solar may not be consummated within the anticipated period or at all and the ultimate results of any separation depend on a number of factors, including the development of final plans and the impact of local regulatory requirements. A detailed discussion of these factors and other risks that affect our business is included in filings we make w

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# SUNPOWER CORPORATION CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	June 28, 2020	D	ecember 29, 2019
Assets			
Current assets:			
Cash and cash equivalents	\$ 235,30	7 \$	422,955
Restricted cash and cash equivalents, current portion	30,63	L	26,348
Restricted short-term marketable securities	6,32	<u>!</u>	6,187
Accounts receivable, net	157,13.	2	226,476
Contract assets	105,22		99,426
Inventories	360,41	;	358,257
Advances to suppliers, current portion	108,46	ļ	107,388
Project assets - plants and land, current portion	24,56	,	12,650
Prepaid expenses and other current assets	84,71	<u> </u>	121,244
Total current assets	1,112,77	}	1,380,931
Restricted cash and cash equivalents, net of current portion	8,42	)	9,354
Property, plant and equipment, net	299,64		323,726
Operating lease right-of-use assets	56,84		51,258
Solar power systems leased, net	52,44		54,338
Advances to suppliers, net of current portion	88		13,993
Other intangible assets, net	3,28		7,466
Other long-term assets	404,22		330,855
Total assets	\$ 1,938,52		2,171,921
Liabilities and Equity			
Current liabilities:			
Accounts payable	\$ 357,04	5 \$	441,759
Accrued liabilities	188,11	}	203,890
Operating lease liabilities, current portion	11,83	}	9,463
Contract liabilities, current portion	88,26	;	138,441
Short-term debt	128,64	}	104,856
Convertible debt, current portion	309,22	}	_
Total current liabilities	1,083,12	}	898,409
Long-term debt	92,67	i	113,827
Convertible debt	421,82		820,259
Operating lease liabilities, net of current portion	51,07		46,089
Contract liabilities, net of current portion	61,78.		67,538
Other long-term liabilities	186,73		204,300
Total liabilities	1,897,21		2,150,422
Equity:			
Preferred stock			=
Common stock	17	,	168

2,674,379	2,661,819
(2,431,732)	(9,512)
(10,365)	(2,449,679)
(200,796)	(192,633)
31,656	10,163
9,649	11,336
41,305	21,499
\$ 1,938,523	\$ 2,171,921
	(2,431,732) (10,365) (200,796) 31,656 9,649 41,305

### SUNPOWER CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

SIX MONTHS ENDED

THREE MONTHS ENDED

	June 28, 2020	March 29, 2020		June 30, 2019	-	June 28, 2020	June 30, 2019
Revenue:		 			-		
SunPower Energy Services	\$ 217,885	\$ 289,869	\$	211,726	\$	507,754	\$ 389,947
SunPower Technologies	170,435	248,196		314,971		418,631	545,775
Intersegment eliminations	(35,406)	(88,875)		(90,416)		(124,281)	(151,216)
Total revenue	352,914	449,190		436,281		802,104	 784,506
Cost of revenue:							
SunPower Energy Services	179,258	259,461		189,262		438,719	360,340
SunPower Technologies	186,861	257,129		317,717		443,990	600,585
Intersegment eliminations	(34,803)	(104,848)		(90,498)		(139,651)	(158,934)
Total cost of revenue	331,316	411,742		416,481		743,058	801,991
Gross profit (loss)	21,598	37,448		19,800		59,046	(17,485)
Operating expenses:							
Research and development	12,335	15,638		18,159		27,973	33,152
Sales, general and administrative	55,967	65,958		61,978		121,925	124,835
Restructuring charges	1,259	1,576		2,453		2,835	1,788
(Gain) loss on sale and impairment of residential lease assets	141	(274)		8,301		(133)	17,527
Gain on business divestiture	(10,458)			(137,286)		(10,458)	(143,400)
Total operating expenses (income)	59,244	 82,898		(46,395)		142,142	 33,902
Operating income (loss)	(37,646)	(45,450)		66,195		(83,096)	 (51,387)
Other income (expense), net:							
Interest income	174	404		566		578	1,418
Interest expense	(10,205)	(10,537)		(16,424)		(20,742)	(33,215)
Other, net	70,032	55,069		67,768		125,101	100,841
Other income, net	60,001	44,936		51,910		104,937	69,044
Income (loss) before income taxes and equity in losses of unconsolidated investees	22,355	(514)		118,105		21,841	17,657
Provision for income taxes	(3,068)	(1,869)		(6,068)		(4,937)	(11,865)
Equity in earnings (losses) of unconsolidated investees	(889)	245		(1,963)		(644)	(283)
Net income (loss)	18,398	 (2,138)	_	110,074	_	16,260	 5,509
Net income attributable to noncontrolling interests and redeemable noncontrolling interests	980	707		11,385		1,687	26,226

(1,431)

121,459

17,947

31,735

19,378

Net income (loss) attributable to stockholders

Net income (loss) per share attributable to stockholders:

Basic	0.11	(0.01)	0.85	\$ 0.11	\$ 0.22
Diluted	0.11	(0.01)	0.75	\$ 0.10	\$ 0.22
Weighted-average shares:					
Basic	170,003	168,822	142,471	169,413	142,095
Diluted	178.118	168.822	166.837	170.971	143.062

# SUNPOWER CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(Unaudited)

	(Unaudited) THREE MONTHS ENDED						SIX MONTHS ENDED			
	June 28,	2020	M	arch 29, 2020		June 30, 2019		June 28, 2020		June 30, 2019
Cash flows from operating activities:										
Net income (loss)	\$	18,398	\$	(2,138)	\$	110,074	\$	16,260	\$	5,509
Adjustments to reconcile net income (loss) to net cash used in operating activities:										
Depreciation and amortization		16,918		16,892		22,534		33,810		46,724
Stock-based compensation		5,879		6,867		6,270		12,746		11,936
Non-cash interest expense		1,838		1,910		2,510		3,748		4,925
Non-cash restructuring charges		_		_		2,346		_		2,346
Bad debt expense		1,326		2,240		_		3,566		1,661
Equity in (earnings) losses of unconsolidated investees		889		(245)		1,963		644		283
Gain on equity investments		(71,062)		(49,152)		(67,500)		(120,214)		(100,500)
Gain on retirement of convertible debt		_		(2,956)		_		(2,956)		_
Gain on business divestiture		(10,458)		_		(137,286)		(10,458)		(143,400)
Deferred income taxes		1,381		(349)		(4)		1,032		2,044
Gain (loss) on sale and impairment of residential lease assets		140		289		16,728		429		25,954
Impairment of property, plant and equipment		_		_		777		_		777
Changes in operating assets and liabilities:										
Accounts receivable		79,029		(20,120)		(60,827)		58,909		(50,292
Contract assets		(3,164)		295		5,697		(2,869)		7,409
Inventories		36,336		(43,061)		(20,386)		(6,725)		(62,104)
Project assets		(3,024)		(8,881)		(6,974)		(11,905)		(6,198
Prepaid expenses and other assets		9,403		18,635		(27,212)		28,038		(15,485)
Operating lease right-of-use assets		4,863		2,923		(11,383)		7,786		(8,780
Long-term financing receivables, net - held for sale		_		_		657		_		(954
Advances to suppliers		3,093		8,936		11,719		12,029		24,774
Accounts payable and other accrued liabilities		(33,637)		(92,599)		40,018		(126,236)		11,199
Contract liabilities		(34,324)		(16,130)		17,996		(50,454)		3,418
Operating lease liabilities		(3,173)		(2,849)		11,222		(6,022)		8,663

THREE MONTHS ENDED SIX MONTHS ENDED

	THREE MONTHS ENDED		SIX MONTHS ENDED			
	June 28, 2020	March 29, 2020	June 30, 2019	June 28, 2020	June 30, 2019	
Net cash provided by (used in) operating activities	20,651	(179,493)	(81,061)	(158,842)	(230,091)	
Cash flows from investing activities:						
Purchases of property, plant and equipment	(4,592)	(6,213)	(11,656)	(10,805)	(18,204)	
Cash paid for solar power systems	(2,037)	(610)	(15,723)	(2,647)	(43,323)	
Proceeds from business divestiture, net of deconsolidated cash	15,417	_	30,814	15,417	40,491	
Proceeds from sale of property, plant and equipment	_	_	228	_	_	
Proceeds from sale of equity investment and return of capital by an unconsolidated investee	_	46,149	_	46,149	228	
Proceeds from return of capital of equity investments with fair value option	7,724	_	_	7,724	_	
Cash paid for investments with fair value option	_	_	(10,000)	_	(10,000)	
Net cash provided by (used in) investing activities	16,512	39,326	(6,337)	55,838	(30,808)	
Cash flows from financing activities:						
Proceeds from bank loans and other debt	44,954	76,544	75,687	121,498	143,666	
Repayment of bank loans and other debt	(53,605)	(65,730)	(66,688)	(119,335)	(125,060)	
Proceeds from issuance of non-recourse residential financing, net of issuance costs	_	_	43,476	_	65,731	
Repayment of non-recourse residential financing	_	_	(1,156)	_	(1,156)	
Contributions from noncontrolling interests and redeemable noncontrolling interests attributable to residential projects	_	_	8,590	_	29,577	
Distributions to noncontrolling interests and redeemable noncontrolling interests attributable to residential projects	_	_	(316)	_	(316)	
Proceeds from issuance of non-recourse power plant and commercial financing, net of issuance costs	890	9,754	_	10,644	_	

		THREE MONTHS ENDED						SIX MONTHS ENDED			
	Jun	e 28, 2020		March 29, 2020		June 30, 2019		June 28, 2020		June 30, 2019	
Cash paid for repurchase of convertible debt		_		(87,141)		_		(87,141)		_	
Payment for prior business combination		_		_		(9,000)		_		(9,000)	
Settlement of contingent consideration arrangement, net of cash received		1,811		423		_		2,234		(2,448)	
Equity offering costs paid		_		(928)		_		(928)		_	
Purchases of stock for tax withholding obligations on vested restricted stock		(1,467)		(6,914)		(493)		(8,381)		(4,365)	
Net cash (used in) provided by financing activities		(7,417)		(73,992)		50,100		(81,409)		96,629	
Effect of exchange rate changes on cash, cash equivalents, restricted cash and restricted cash equivalents		330		(216)	,	147		114		259	
Net increase (decrease) in cash, cash equivalents, restricted cash and restricted cash equivalents		30,076		(214,375)		(37,151)		(184,299)		(164,011)	
Cash, cash equivalents, restricted cash and restricted cash equivalents, beginning of period <sup>1</sup>		244,282		458,657		236,903		458,657		363,763	
Cash, cash equivalents, restricted cash and restricted cash equivalents, end of period <sup>1</sup>	\$	274,358	\$	244,282	\$	199,752	\$	274,358	\$	199,752	
Non-cash transactions:											
Costs of solar power systems sourced from existing inventory	\$	_	\$	_	\$	4,767	\$	_	\$	21,173	
Costs of solar power systems funded by liabilities	\$	1,716	\$	1,184	\$	4,529	\$	1,716	\$	4,529	
Property, plant and equipment acquisitions funded by liabilities	\$	5,452	\$	2,385	\$	22,560	\$	5,452	\$	22,560	
Contractual obligations satisfied by inventory	\$	_	\$	975	\$	_	\$	_	\$	_	
Right-of-use assets obtained in exchange of lease obligations <sup>2</sup>	\$	963	\$	12,461	\$	13,280	\$	13,424	\$	94,805	
Derecognition of financing obligations upon business divestiture	\$	_	\$	_	\$	590,884	\$	_	\$	590,884	
Assumption of liabilities in connection with business divestiture	\$	9,085	\$	_	\$	_	\$	9,085	\$	_	

\$

5,000

2,425

\$

7,199

23,933

\$

2,425

7,199

18,933 \$

\$

Holdbacks in connection with business divestiture \$

Aged supplier financing balances reclassified from accounts payable to short-term debt

<sup>1</sup>"Cash, cash equivalents, restricted cash and restricted cash equivalents" balance consisted of "cash and cash equivalents", "restricted cash and cash equivalents, current portion" and "restricted cash and cash equivalents, net of current portion" financial statement line items on the condensed consolidated balance sheets for the respective periods.

<sup>2</sup>Amounts for the six months ended June 30, 2019 include the transition adjustment for the adoption of ASC 842 and new Right-of-Use ("ROU") asset additions.

### Use of Non-GAAP Financial Measures

To supplement its consolidated financial results presented in accordance with United States Generally Accepted Accounting Principles ("GAAP"), the company uses non-GAAP measures that are adjusted for certain items from the most directly comparable GAAP measures. The specific non-GAAP measures listed below are: revenue; gross margin; net loss; net loss per diluted share; and adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA"). Management believes that each of these non-GAAP measures are useful to investors, enabling them to better assess changes in each of these key elements of the company's results of operations across different reporting periods on a consistent basis, independent of certain items as described below. Thus, each of these non-GAAP financial measures provide investors with another method to assess the company's operating results in a manner that is focused on its ongoing, core operating performance, absent the effects of these items. Management uses these non-GAAP measures internally to assess the business, its financial performance, current and historical results, as well as for strategic decision-making and forecasting future results. Many of the analysts covering the company also use these non-GAAP measures in their analysis. Given management's use of these non-GAAP measures, the company believes these measures are important to investors in understanding the company's operating results as seen through the eyes of management. These non-GAAP measures are not prepared in accordance with GAAP or intended to be a replacement for GAAP financial data; and therefore, should be reviewed together with the GAAP measures and are not intended to serve as a substitute for results under GAAP, and may be different from non-GAAP measures used by other companies.

Non-GAAP revenue includes adjustments relating to legacy utility and power plant projects and construction revenue on solar service contracts, each of which is described below. In addition to the above adjustments, non-GAAP gross margin includes adjustments relating to legacy sale-leaseback transactions, business process improvement costs, gain/loss on sale and impairment of residential lease assets, cost of above-market polysilicon, litigation, stock-based compensation, amortization of intangible assets, and business reorganization costs, each of which is described below. In addition to the above adjustments, non-GAAP net loss and non-GAAP net loss per diluted share are adjusted for adjustments relating to mark to market gain on equity investments, gain on business divestiture, impairment of property, plant, and equipment, transaction-related costs, non-cash interest expense, restructuring charges (credits), gain on convertible debt repurchased, tax effect of these non-GAAP adjustments, each of which is described below. In addition to the above adjustments, Adjusted EBITDA includes adjustments relating to cash interest expense (net of interest income), provision for income taxes, and depreciation.

### Non-GAAP Adjustments Based on International Financial Reporting Standards ("IFRS")

The company's non-GAAP results include adjustments under IFRS that are consistent with the adjustments made in connection with the company's internal reporting process as part of its status as a consolidated subsidiary of Total SE, our controlling shareholder and a foreign public registrant that reports under IFRS. Differences between GAAP and IFRS reflected in the company's non-GAAP results are further described below. In these situations, management believes that IFRS enables investors to better evaluate the company's performance, and assists in aligning the perspectives of the management with those of Total SE.

- Legacy utility and power plant projects: The company included adjustments related to the revenue recognition of certain utility and power plant projects based on
  percentage-of-completion accounting and, when relevant, the allocation of revenue and margin to our project development efforts at the time of initial project
  sale. Under IFRS, such projects were accounted for when the customer obtains control of the promised goods or services which generally results in earlier
  recognition of revenue and profit than U.S. GAAP. Over the life of each project, cumulative revenue and gross margin are eventually equivalent under both GAAP
  and IFRS; however, revenue and gross margin is generally recognized earlier under IFRS.
- Legacy sale-leaseback transactions: The company included adjustments related to the revenue recognition on certain legacy sale-leaseback transactions entered
  into before December 31, 2018, based on the net proceeds received from the buyer-lessor. Under U.S. GAAP, these transactions were accounted for under the
  financing method in accordance with the applicable accounting guidance. Under such guidance, no

revenue or profit is recognized at the inception of the transaction, and the net proceeds from the buyer-lessor are recorded as a financing liability. Imputed interest is recorded on the liability equal to our incremental borrowing rate adjusted solely to prevent negative amortization. Under IFRS, such revenue and profit is recognized at the time of sale to the buyer-lessor if certain criteria are met. Upon adoption of IFRS 16, Leases, on December 31, 2018, IFRS is aligned with GAAP.

• Mark-to-market gain in equity investments: The company recognizes adjustments related to the fair value of equity investments with readily determinable fair value based on the changes in the stock price of these equity investments at every reporting period. Under GAAP, mark-to-market gains and losses due to changes in stock prices for these securities are recorded in earnings while under IFRS, an election can be made to recognize such gains and losses in other comprehensive income. Such an election was made by Total SE. Further, we elected the Fair Value Option ("FVO") for some of our equity method investments, and we adjust the carrying value of those investments based on their fair market value calculated periodically. Such option is not available under IFRS, and equity method accounting is required for such investments. Management believes that excluding these adjustments on equity investments is consistent with our internal reporting process as part of its status as a consolidated subsidiary of Total SE. and better reflects our ongoing results.

### Other Non-GAAP Adjustments

- Business process improvement costs: During fiscal 2019, the company initiated a project to improve its manufacturing and related processes to improve gross margin in coming years and engaged third party experts to consult on business process improvements. Management believes it is appropriate to exclude these consulting expenses from our non-GAAP results as they are non-recurring in nature, and are not reflective of the company's ongoing operating results.
- Gain/loss on sale and impairment of residential lease assets: In fiscal 2018 and 2019, in an effort to deconsolidate all the residential lease assets owned by us, the company sold membership units representing a 49% membership interest in its residential lease business and retained a 51% membership interest. The loss on divestment, including adjustments to contingent consideration shortly after the closure of the transaction, and the remaining unsold residential lease assets impairment with its corresponding depreciation savings are excluded from the company's non-GAAP results as they are non-recurring in nature and not reflective of ongoing operating results.
- Impairment of property, plant, and equipment: The Company evaluates property, plant and equipment for impairment whenever certain triggering events or
  changes in circumstances arise. This evaluation includes consideration of technology obsolescence that may indicate that the carrying value of such assets may
  not be recoverable. In accordance with such evaluation, the company recognizes a non-cash impairment charge when the asset group's fair value is lower than
  its carrying value. Such impairment charge is excluded from the company's non-GAAP results as it is non-recurring in nature and not reflective of ongoing
  operating results. Any such non-recurring impairment charge recorded by our equity method or other unconsolidated investees is also excluded from our nonGAAP results as it is not reflective of their ongoing operating results.
- Construction revenue on solar services contracts: Upon adoption of the new lease accounting guidance ("ASC 842") in the first quarter of fiscal 2019, revenue and cost of revenue on solar services contracts with residential customers are recognized ratably over the term of those contracts, once the projects are placed in service. For non-GAAP results, the company recognizes revenue and cost of revenue upfront based on the expected cash proceeds to align with the legacy lease accounting guidance. Management believes it is appropriate to recognize revenue and cost of revenue upfront based on total expected cash

proceeds, as it better reflects the company's ongoing results as such method aligns revenue and costs incurred most accurately in the same period. Starting in second guarter of fiscal 2020, we no longer have this non-GAAP measure.

- Cost of above-market polysilicon: The company has entered into multiple long-term, fixed-price supply agreements to purchase polysilicon for periods of up to 10 years. The prices in select legacy supply agreements, which incorporate a cash portion and a non-cash portion attributable to the amortization of prepayments made under the agreements, significantly exceed current market prices. Additionally, in order to reduce inventory and improve working capital, the company has periodically elected to sell polysilicon inventory in the marketplace at prices below the company's purchase price, thereby incurring a loss. Management believes that it is appropriate to exclude the impact of its above-market cost of polysilicon, including the effect of above-market polysilicon on product costs, losses incurred on sales of polysilicon to third parties, and inventory reserves and project asset impairments from the company's non-GAAP results as they are not reflective of ongoing operating results. Upon completion of the Maxeon Solar Technologies Ltd. ("Maxeon") spin-off, the obligation to purchase above-market polysilicon will be retained by Maxeon. Given that these costs will not continue to be borne by the Company following the spin, the Company will remove this expense from its non-GAAP measure starting the third quarter of fiscal 2020.
- Stock-based compensation: Stock-based compensation relates primarily to the company's equity incentive awards. Stock-based compensation is a non-cash
  expense that is dependent on market forces that are difficult to predict. Management believes that this adjustment for stock-based compensation provides
  investors with a basis to measure the company's core performance, including compared with the performance of other companies, without the period-to-period
  variability created by stock-based compensation.
- Amortization of intangible assets: The company incurs amortization of intangible assets as a result of acquisitions, which includes patents, purchased technology, project pipeline assets, and in-process research and development. Management believes that it is appropriate to exclude these amortization charges from the company's non-GAAP financial measures as they arise from prior acquisitions, which are not reflective of ongoing operating results.
- Gain on business divestiture: In second quarter of fiscal 2020, the company sold its Operations and Maintenance ("O&M") contracts business to a third-party buyer. Similarly, in fiscal 2019, the company sold all of its membership interests in certain subsidiaries that own leasehold interests in projects subject to sale-leaseback financing arrangements. In connection with these divestitures, the company recognized gain within its income statement in the period in which the sale was completed. The company believe that it is appropriate to exclude this gain from its segment results as it is not reflective of ongoing operating results.
- Litigation: The company may be involved in various litigation, claims and proceedings that result in payments or recoveries from such proceedings. The company excludes any gains or losses on such litigation recoveries or payments from the non-GAAP results as it is not reflective of ongoing operating results.
- Transaction-related costs: In connection with material non-recurring transactions such as acquisition or divestiture of a business, the company incurred
  transaction costs including legal and accounting fees. Management believes that it is appropriate to exclude these costs from the company's non-GAAP results
  as it is not reflective of ongoing operating results.

- Business reorganization costs: In connection with the reorganization of our business into an upstream and downstream, and subsequent announcement of the separation transaction to separate the Company into two independent, and publicly traded companies, we incurred and expect to continue to incur in upcoming quarters, non-recurring charges on third-party legal and consulting expenses to close the separation transaction. The company believes that it is appropriate to exclude these from company's non-GAAP results as it is not reflective of ongoing operating results.
- Non-cash interest expense: The company incurs non-cash interest expense related to the amortization of items such as original issuance discounts on its debt. The company excludes non-cash interest expense because the expense does not reflect its financial results in the period incurred. Management believes that this adjustment for non-cash interest expense provides investors with a basis to evaluate the company's performance, including compared with the performance of other companies, without non-cash interest expense.
- Restructuring charges (credits): The company incurs restructuring expenses related to reorganization plans aimed towards realigning resources consistent with
  the company's global strategy and improving its overall operating efficiency and cost structure. Although the company has engaged in restructuring activities in
  the past, each has been a discrete event based on a unique set of business objectives. The company believes that it is appropriate to exclude these from
  company's non-GAAP results as it is not reflective of ongoing operating results.
- Gain on convertible debt repurchased: In connection with the early repurchase of a portion of our 0.875% Convertible debentures due June 1, 2021, we recognized a gain, represented by the difference between the book value of the convertible debentures, net of the remaining unamortized discount prior to repurchase and the reacquisition price of the convertible notes upon repurchase. The company believes that it is appropriate to exclude these from our non-GAAP results as it is not reflective of ongoing operating results.
- Tax effect: This amount is used to present each of the adjustments described above on an after-tax basis in connection with the presentation of non-GAAP net income (loss) and non-GAAP net income (loss) per diluted share. The company's non-GAAP tax amount is based on estimated cash tax expense and reserves. The company forecasts its annual cash tax liability and allocates the tax to each quarter in a manner generally consistent with its GAAP methodology. This approach is designed to enhance investors' ability to understand the impact of the company's tax expense on its current operations, provide improved modeling accuracy, and substantially reduce fluctuations caused by GAAP to non-GAAP adjustments, which may not reflect actual cash tax expense.
- Adjusted EBITDA adjustments: When calculating Adjusted EBITDA, in addition to adjustments described above, the company excludes the impact of the
  following items during the period:
  - Cash interest expense, net of interest income
  - Provision for income taxes
  - Depreciation

For more information about these non-GAAP financial measures, please see the tables captioned "Reconciliations of GAAP Measures to Non-GAAP Measures" set forth at the end of this release, which should be read together with the preceding financial statements prepared in accordance with GAAP.

# SUNPOWER CORPORATION RECONCILIATIONS OF GAAP MEASURES TO NON-GAAP MEASURES (In thousands, except percentages and per share data) (Unaudited)

### Adjustments to Revenue:

		THREE MONTHS ENDED				SIX MONTHS ENDED					
	Jı	June 28, 2020		March 29, 2020		June 30, 2019		June 28, 2020		June 30, 2019	
GAAP revenue	\$	352,914	\$	449,190	\$	436,281	\$	802,104	\$	784,506	
Adjustments based on IFRS:											
Legacy utility and power plant projects		_		(207)		(23)		(207)		(194)	
Other adjustments:											
Construction revenue on solar services contracts		_		5,392		45,614		5,392		109,119	
Non-GAAP revenue	\$	352,914	\$	454,375	\$	481,872	\$	807,289	\$	893,431	
·											

### Adjustments to Gross Profit (Loss) / Margin:

Adjustificitis to Gross Front (Loss) / Margin.									
			THR	EE MONTHS ENDED		SIX MONT	HS EN	S ENDED	
	Jun	e 28, 2020		March 29, 2020	June 30, 2019	June 28, 2020		June 30, 2019	
GAAP gross profit (loss)	\$	21,598	\$	37,448	\$ 19,800	\$ 59,046	\$	(17,485)	
Adjustments based on IFRS:									
Legacy utility and power plant projects		_		(34)	884	(34)		1,000	
Legacy sale-leaseback transactions		_		20	(3,684)	20		(4,507)	
Other adjustments:									
Business process improvement costs		793		2,464	_	3,257		_	
Construction revenue on solar service contracts		_		4,735	5,506	4,735		16,892	
Gain on sale and impairment of residential lease assets		(458)		(448)	(632)	(906)		(757)	
Cost of above-market polysilicon		9,569		10,043	25,950	19,612		75,378	
Litigation				(163)	_	(163)		_	
Stock-based compensation expense		1,175		1,109	1,133	2,284		1,301	
Amortization of intangible assets		1,783		1,785	1,783	3,568		3,569	
Business reorganization costs		(7)		5	_	(2)		_	
Non-GAAP gross profit	\$	34,453	\$	56,964	\$ 50,740	\$ 91,417	\$	75,391	
GAAP gross margin (%)		6.1 %		8.3 %	4.5 %	7.4 %		(2.2)%	
Non-GAAP gross margin (%)		9.8 %		12.5 %	10.5 %	11.3 %		8.4 %	

### Adjustments to Net Income (Loss):

		THE	REE MONTHS ENDEI	)		SIX MON	ГНS E	ENDED
	June 28, 2020		March 29, 2020		June 30, 2019	 June 28, 2020		June 30, 2019
GAAP net income (loss) attributable to stockholders	\$ 19,378	\$	(1,431)	\$	121,459	\$ 17,947	\$	31,735
Adjustments based on IFRS:								
Legacy utility and power plant projects	_		(34)		884	(34)		1,000
Legacy sale-leaseback transactions	_		20		1,025	20		5,936
Mark-to-market gain on equity investments	(71,060)		(47,871)		(67,500)	(118,931)		(100,500)
Other adjustments:								
Business process improvement costs	793		2,464		_	3,257		_
Construction revenue on solar service contracts	_		4,735		(6,398)	4,735		(10,138)
(Gain) loss on sale and impairment of residential lease assets	(317)		(722)		15,554	(1,039)		23,867
Cost of above-market polysilicon	9,569		10,043		25,950	19,612		75,378
Litigation	3,303		321		25,550	321		75,576
Stock-based compensation expense	5,879		6,867		6,270	12,746		11,936
Amortization of intangible assets	1,784		1,786		1,783	3,570		3,569
Gain on business divestiture	(10,529)		_		(137,286)	(10,529)		(143,400)
Transaction-related costs	2,382		481		1,173	2,863		2,595
Business reorganization costs	2,861		6,193		4,156	9,054		6,805
Non-cash interest expense	_		_		10	_		20
Restructuring charges	1,259		1,576		2,453	2,835		1,788
Gain on convertible debt repurchased	_		(2,956)		_	(2,956)		_
Tax effect	822		1,247		(669)	2,068		849
Non-GAAP net loss attributable to stockholders	\$ (37,179)	\$	(17,281)	\$	(31,136)	\$ (54,461)	\$	(88,560)

### Adjustments to Net Income (loss) per diluted share

		THI	REE MONTHS ENDED	SIX MON	ENDED		
	 June 28, 2020		March 29, 2020	June 30, 2019	June 28, 2020		June 30, 2019
Net income (loss) per diluted share							
Numerator:							
GAAP net income (loss) available to common stockholders <sup>1</sup>	\$ 19,378	\$	(1,431)	\$ 121,459	\$ 17,947	\$	31,735
Add: Interest expense on 4.00% debenture due 2023, net of tax	_		_	3,358	_		_
Add: Interest expense on 0.875% debenture due 2021, net of tax	535		_	691	_		_
GAAP net income (loss) available to common stockholders <sup>1</sup>	\$ 19,913	\$	(1,431)	\$ 125,508	\$ 17,947	\$	31,735
Non-GAAP net loss available to common stockholders <sup>1</sup>	\$ (37,179)	\$	(17,281)	\$ (31,136)	\$ (54,461)	\$	(88,560)
Denominator:							
GAAP weighted-average shares	170,003		168,822	142,471	169,413		142,095
Effect of dilutive securities:							
Restricted stock units	1,765		_	2,241	1,558		967
0.875% debentures due 2021	6,350		_	8,203	_		_
4.00% debentures due 2023	_		_	13,922	_		_
GAAP dilutive weighted-average common shares:	178,118		168,822	166,837	170,971		143,062
Non-GAAP weighted-average shares	170,003		168,822	142,471	169,413		142,095
Non-GAAP dilutive weighted-average common shares <sup>1</sup>	170,003	_	168,822	 142,471	 169,413		142,095
GAAP net income (loss) per diluted share	\$ 0.11	\$	(0.01)	\$ 0.75	\$ 0.10	\$	0.22
Non-GAAP net loss per diluted share	\$ (0.22)	\$	(0.10)	\$ (0.22)	\$ (0.32)	\$	(0.62)

<sup>1</sup>In accordance with the if-converted method, net loss available to common stockholders excludes interest expense related to the 0.875% and 4.0% debentures if the debentures are considered converted in the calculation of net loss per diluted share. If the conversion option for a debenture is not in the money for the relevant period, the potential conversion of the debenture under the if-converted method is excluded from the calculation of non-GAAP net loss per diluted share.

### Adjusted EBITDA:

GAAP net income (loss) attributable to stockholders  Adjustments based on IFRS:  Legacy utility and power plant projects  Legacy sale-leaseback transactions  Mark-to-market gain on equity investments	<b>June 28, 2020</b> \$ 19,378	March 29, 2020 \$ (1,431)	June 30, 2019	June 28, 2020	June 30, 2019
Adjustments based on IFRS:  Legacy utility and power plant projects  Legacy sale-leaseback transactions	\$ 19,378	\$ (1.431)			June 30, 2019
Legacy utility and power plant projects Legacy sale-leaseback transactions		+ (-,)	\$ 121,459	\$ 17,947	\$ 31,735
Legacy sale-leaseback transactions					
	_	(34)	884	(34)	1,000
Mark-to-market gain on equity investments	_	20	1,025	20	5,936
wark to market gain on equity investments	(71,060)	(47,871)	(67,500)	(118,931)	(100,500)
Other adjustments:					
Business process improvement costs	793	2,464	_	3,257	_
Construction revenue on solar service contracts	_	4,735	(6,398)	4,735	(10,138)
(Gain) loss on sale and impairment of residential lease assets	(317)	(722)	15,554	(1,039)	23,867
Cost of above-market polysilicon	9,569	10,043	25,950	19,612	75,378
Litigation	_	321	_	321	_
Stock-based compensation expense	5,879	6,867	6,270	12,746	11,936
Amortization of intangible assets	1,784	1,786	1,783	3,570	3,569
Gain on business divestiture	(10,529)	_	(137,286)	(10,529)	(143,400)
Transaction-related costs	2,382	481	1,173	2,863	2,595
Business reorganization costs	2,861	6,193	4,156	9,054	6,805
Non-cash interest expense	_	_	10	_	20
Restructuring charges	1,259	1,576	2,453	2,835	1,788
Gain on convertible debt repurchased	_	(2,956)	_	(2,956)	_
Cash interest expense, net of interest income	10,030	10,133	11,148	20,163	21,354
Provision for income taxes	3,068	1,868	6,068	4,936	11,865
Depreciation	15,954	15,896	21,286	31,851	40,467
Adjusted EBITDA	\$ (8,949)	\$ 9,369	\$ 8,035	\$ 421	\$ (15,723)

### Q3 2020 GUIDANCE

(in thousands except percentages)
Revenue (GAAP and non-GAAP)
Gross margin (GAAP)
Gross margin (non-GAAP)<sup>1</sup>
Net loss (GAAP)
Adjusted EBITDA<sup>2</sup>

**Q3 2020** \$360,000-\$400,000 0% - 5% 0% - 6% \$(110,000)-\$(95,000) \$(35,000)-\$(20,000)

- 1. Estimated non-GAAP amounts above for Q3 2020 include net adjustments that increase gross margin by approximately \$1 million related to stock-based compensation expense and \$1 million related to amortization of intangible assets.
- 2. Estimated Adjusted EBITDA amounts above for Q3 2020 include net adjustments that decrease net loss by approximately \$21 million related to income taxes, \$20 million in business reorganization costs, \$15 million related to depreciation, \$11 million related to interest expense, \$6 million related to stock-based compensation expense, \$1 million of restructuring charges, and \$1 million related to amortization of intangible assets.

## SUPPLEMENTAL DATA (In thousands, except percentages)

The following supplemental data represent the adjustments that are included or excluded from SunPower's non-GAAP revenue, gross profit/margin, net income (loss) and net income (loss) per diluted share measures for each period presented in the Consolidated Statements of Operations contained herein.

### THREE MONTHS ENDED

								une 28, 2020								
		Revenue		. ———	Gı	oss Profit / Mai	rgin		Operating expenses							
	SunPower Energy Services	SunPower Technologies	Intersegment eliminations	SunPower Servi	Energy	SunPo Technol		Intersegment eliminations	Research and development	Sales, general and administrative	Restructuring charges	(Gain)/loss on sale and impairment of residential lease assets	Gain on business divestiture	Other income (expense), net	Provision for income taxes	Net income (loss) attributable to stockholders
GAAP	\$ 217,885	\$ 170,435	\$ (35,406)	\$ 38,627	17.7 %	\$ (16,426)	(9.6) %	\$ (603)								\$ 19,378
Adjustments based on IFRS:																
Mark-to-market gain on equity investments	· –	_	_	_		_		_	_	_	_	_	_	(71,060)	_	(71,060)
Other adjustments:																
Business process improvement costs	_	_	_	(123)		916		_	_	_	_	_	_	_	_	793
(Gain)/loss on sale and impairment of residential lease assets	_	_	_	(458)		_		_	_	_	_	141	_	_	_	(317)
Cost of above-market polysilicon	: _	_	_	_		8,338		1,231	_	_	_	_	_	_	_	9,569
Stock-based compensation expense	_	_	_	471		704		_	631	4,073	_	_	_	_	_	5,879
Amortization of intangible assets	_	_	_	_		1,783		_	1	_	_	_	_	_	_	1,784
Gain on business divestiture	_	_	_	_		_		_	_	_	_	_	(10,458)	(71)	_	(10,529)
Business reorganization costs	_	_	_	9		(16)		_	182	2,686	_	_	_	_	_	2,861
Transaction-related costs	_	_	_	_		_		_	_	2,382	_	_	_	_	_	2,382
Restructuring charges	· —	_	_	_		_		_	_	_	1,259	_	_	_	_	1,259
Tax effect															822	822
Non-GAAP	\$ 217,885	\$ 170,435	\$ (35,406)	\$ 38,526	17.7 %	\$ (4,701)	(2.8) %	\$ 628								\$ (37,179)

March 29, 2020

								March 29, 2020	)						
		Revenue			Gro	oss Profit / Mai	rgin			Operating	_				
	SunPower Energy Services	SunPower Technologies	Intersegment eliminations	SunPower Servi	· Energy ices	SunPov Technolo		Intersegment eliminations	Research and development	Sales, general and administrative	Restructuring charges	(Gain)/loss on sale and impairment of residential lease assets	Other income (expense), net	Provision for income taxes	Net income (loss) attributable to stockholders
GAAP	\$ 289,869	\$ 248,196	\$ (88,875)	\$ 30,408	10.5 %	\$ (8,933)	(3.6) %	\$ 15,973							\$ (1,431)
Adjustments based on IFRS:															
Legacy utility and power plant projects	_	(207)	_	_		(34)		_	_	_	_	_	_	_	(34)
Legacy sale-leaseback transactions	_	_	_	20		_		_	_	_	_	_	_	_	20
Mark-to-market gain on equity investments	_	_	_	_		_		_	_	_	_	_	(47,871)	_	(47,871)
Other adjustments:															
Business process improvement costs	_	_	_	_		2,464		_	_	_	_	_	_	_	2,464
(Gain)/loss on sale and impairment of residential lease assets	_	_	_	(448)		_		_	_	_	_	(274)	_	_	(722)
Construction revenue on solar services contracts	5,392	_	_	4,735		_		_	_	_	_	_	_	_	4,735
Cost of above-market polysilicon	n —	_	_	_		17,253		(7,210)	_	_	_	_	_	_	10,043
Litigation	_	_	_	_		(164)		_	_	485	_	_	_	_	321
Stock-based compensation expense	_	_	_	559		551		_	760	4,997	_	_	_	_	6,867
Amortization of intangible assets	· —	_	_	_		1,785		_	_	_	_	_	_	_	1,785
Business reorganization costs	_	_	_	_		5		_	513	5,676	_	_	_	_	6,194
Transaction-related costs	_	_	_	_		_		_	_	481	_	_	_	_	481
Restructuring charges	_		_					_	_	_	1,576	_		_	1,576
Gain on convertible debt repurchased	_	_	_	_		_		_	_	_	_	_	(2,956)	_	(2,956)
Tax effect	_	_	_	_		_		_	_	_	_	_	_	1,247	1,247
Non-GAAP	\$ 295,261	\$ 247,989	\$ (88,875)	\$ 35,274	11.9 %	\$ 12,927	5.2 %	\$ 8,763							\$ (17,281)

June 30, 2019

					June 30, 2019												
		Revenue			Gre	oss Profit / M	largin			Ope		-					
	SunPower Energy Services	SunPower Technologies	Intersegment eliminations	SunPower Serv	: Energy ices	SunP Techno	ower ologies	Intersegment eliminations	Research and development	Sales, general and administrative	Restructuring charges	Loss on sale and impairment of residential lease assets	Gain on business divestiture	Other income (expense), net	Provision for income taxes	Gain (Loss) attributable to non- controlling interests	Net income (loss) attributable to stockholders
GAAP	\$ 211,726	\$ 314,971	\$ (90,416)	\$ 22,464	10.6 %	\$ (2,746)	(0.9) %	\$ 82				,		)" <del></del>			\$ 121,459
Adjustments based on IFRS:																	
Legacy utility and power plant projects		(23)	_	_		884		_	_	_	_	_	_	_	_	_	884
Legacy sale- leaseback transactions	_	_	_	(3,684)		_		_	_	_	_	_	_	4,709	_	_	1,025
Mark-to- market gain on equity investments		_		(3,004)		_		_	_		_	_		(67,500)		_	(67,500)
Other adjustments:														(07,500)			(07,500)
(Gain)/loss on sale and impairment of residential lease assets	_	_	_	(632)		_		_	_	_	_	16,728	_	_	_	(542)	15,554
Construction revenue on solar services contracts	45,614	_	_	5,506		_		_	_	_	_	_	_	_	_	(11,904)	(6,398)
Cost of above-market polysilicon Stock-based	· _	_	_	_		23,875		2,075	_	_	_	_	_	_	_	_	25,950
compensation	_	_	_	460		673		_	879	4,258	_	_	_	_	_	_	6,270
Amortization of intangible assets	_	_	_	_		1,783		_	_	_	_	_	_	_	_	_	1,783
Gain on business divestiture	_	_	_	_		_		_	_	_	_	_	(137,286)	_	_	_	(137,286)
Business reorganization costs	n _	_	_	_		_		_	777	3,379	_	_	_	_	_	_	4,156
Transaction- related costs	_	_	_	_		_		_	_	1,173	_	_	_	_	_	_	1,173
Non-cash interest expense	_	_	_	_		_		_	_	10	_	_	_	_	_	_	10
Restructuring charges	_	_	_	_		_		_	_	_	2,453	_	_	_	_	_	2,453
Tax effect		_													(669)		(669)
Non-GAAP	\$ 257,340	\$ 314,948	\$ (90,416)	\$ 24,114	9.4 %	\$ 24,469	7.8 %	\$ 2,157									\$ (31,136)

### SIX MONTHS ENDED

June 28, 2020

		Revenue			Gr	oss Profit / Ma	June 28, 202	.0								
	SunPower Energy Services	SunPower Technologies	Intersegment eliminations	SunPower Servi	r Energy ices	SunPo Technol	wer ogies		Research and development	Sales, general and administrative	Restructuring charges	(Gain)/loss on sale and impairment of residential lease assets	Gain on business divestiture	Other income (expense), net	Provision for income taxes	Net income (loss) attributable to stockholders
	\$ 507,754	\$ 418,631	\$ (124,281)	\$ 69,034	13.6 %	\$ (25,359)	(6.1) %	\$ 15,370								\$ 17,947
Adjustments based on IFRS:																
Legacy utility and power plant projects	_	(207)	_	_		(34)		_	_	_	_	_	_	_	_	(34)
Legacy sale- leaseback transactions	_	_	_	20		_		_	_	_	_	_	_	_	_	20
Mark-to- market gain on equity investments	_	_	_	_		_		_	_	_	_	_	_	(118,931)	_	(118,931)
Other																
adjustments:																
Business process improvement costs	_	_	_	(123)		3,380		_	_	_	_	_	_	_	_	3,257
(Gain)/loss on sale and impairment of residential																
lease assets	_	_	_	(906)		_		_	_	_	_	(133)	_	_	_	(1,039)
Construction revenue on solar services contracts	5,392	_	_	4,735		_		_	_	_	_	_	_	_	_	4,735
Cost of above-market						25 504		(F.050)								10.612
polysilicon			_			25,591		(5,979)		485	_	_	_			19,612 322
Litigation Stock-based compensation expense		_		1,030		1,255		_	1,391	9,070	_	_	_	_		12,746
Amortization of intangible				,,,,,					,							
assets	_	_	_	_		3,568		_	_	_	_	_	_	_	_	3,568
Gain on business divestiture	_	_	_	_		_		_	_	_	_	_	(10,458)	(71)	_	(10,529)
Business reorganization costs	_	_	_	9		(12)		_	695	8,362	_	_	_	_	_	9,054
Transaction- related costs	_		_	_		_		_	_	2,863	_	_	_		_	2,863
Restructuring charges	_	_	_	_		_		_	_	_	2,835	_	_	_	_	2,835
Gain on convertible debt																
repurchased	_	_	_	_		_		_	_	_	_	_	_	(2,956)	_	(2,956)
Tax effect															2,069	2,069
Non-GAAP	\$ 513,146	\$ 418,424	\$ (124,281)	\$ 73,799	14.4 %	\$ 8,226	2.0 %	\$ 9,391								\$ (54,461)

									June 30, 2019	ı							
		Revenue			(	Gross Profit / l	Margin			Op	erating expense	_					
	SunPower Energy Services	SunPower Technologies	Intersegment eliminations	SunPower Servi	Energy ces	SunP Techno	ower ologies	Intersegment eliminations	Research and development	Sales, general and administrative	Restructuring charges	(Gain)/loss on sale and impairment of residential lease assets	Gain on business divestiture	Other income (expense), net	Provision for income taxes	Gain (Loss) attributable to non-controlling interests	Net income (loss) attributable to stockholders
GAAP	\$ 389,947	\$ 545,775	\$ (151,216)	\$ 29,607	7.6 %	\$ (54,810)	(10.0)%	\$ 7,718									\$ 31,735
Adjustments based on IFRS:																	
Legacy utility and power plant projects		(194)	_	125		875		_	_	_	_	_	_	_	_	_	1,000
Legacy sale- leaseback		(== 1)															
transactions				(4,508)		1					_			10,443			5,936
Mark-to- market gain on equity investments	_	_	_	_		_		_	_	_	_	_	_	(100,500)	_	_	(100,500)
Other adjustments:																	
(Gain)/loss on sale and impairment of residential lease assets	_	_	_	(757)		_		_	_	_	_	25,954	_	_	_	(1,330)	23,867
Construction revenue on solar services contracts	109,119	_	_	16,892		_		_	_	_	_	_	_	_	_	(27,030)	(10,138)
Cost of above-market polysilicon		_	_	_		73,303		2,075	_	_	_	_	_	_	_	_	75,378
Stock-based compensation				628		673			1,472	9,163							11,936
expense Amortization of intangible	_	_	_	020				_	1,4/2	9,103	_	_	_	_	_	_	
assets Gain on business	_	_	_	_		3,569		_	_	_	_	_	_	_	_	_	3,569
divestiture Business	_	_	_	_		_		_	_	_	_	_	(143,400)	_	_	_	(143,400)
reorganization costs	_	_	_	_		_		_	777	6,028	_	_	_	_	_	_	6,805
Transaction- related costs	_	_	_	_		_		_	_	2,595	_	_	_	_	_	_	2,595
Non-cash interest expense		_		_				_	_	20	_	_			_	_	20
Restructuring charges						_		_	_	_	1,788	_	_	_	_		1,788
Tax effect	_	_	_	_		_		_	_	_	_	_	_	_	849	_	849
Non-GAAP	\$ 499,066	\$ 545,581	\$ (151,216)	\$ 41,987	8.4 %	\$ 23,611	4.3 %	\$ 9,793									\$ (88,560)