

Non - GAAP	Q1 FY17	Q2 FY17	Q3 FY17	Q4 FY17	FY17	Q1 FY18	Q2 FY18	Q3 FY18	Q4 FY18	FY18
Revenue										
NA Residential	\$115.1	\$133.1	\$131.5	\$151.5	\$531.3	\$145.9	\$179.9	\$174.2	\$173.8	\$673.8
NA Commercial	\$126.2	\$96.5	\$134.3	\$281.9	\$639.0	\$109.5	\$95.3	\$104.8	\$160.6	\$470.2
SPT	\$268.3	\$221.6	\$395.2	\$540.1	\$1,425.2	\$252.4	\$240.9	\$289.4	\$276.8	\$1,059.5
Intersegment Elimination	(\$ 80.2)	(\$ 109.7)	(\$ 127.4)	(\$ 149.5)	(\$ 466.9)	(\$ 108.9)	(\$ 68.9)	(\$ 124.9)	(\$ 85.8)	(\$ 388.5)
Total	\$429.5	\$341.5	\$533.6	\$824.0	\$2,128.6	\$398.9	\$447.1	\$443.5	\$525.4	\$1,815.0
Gross Margin										
NA Residential	13.3%	16.6%	17.8%	13.1%	15.2%	17.2%	18.9%	19.0%	11.6%	16.6%
NA Commercial	5.9%	5.3%	12.5%	6.8%	7.6%	9.6%	7.0%	5.7%	4.2%	6.4%
SPT	2.7%	9.8%	9.3%	12.9%	9.5%	-1.3%	1.8%	0.2%	6.3%	1.8%
Total	6.5%	12.3%	12.8%	11.9%	11.1%	6.6%	11.7%	4.7%	6.9%	7.5%

GAAP	Q1 FY17	Q2 FY17	Q3 FY17	Q4 FY17	FY17	Q1 FY18	Q2 FY18	Q3 FY18	Q4 FY18	FY18
Revenue										
NA Residential	\$115.1	\$133.1	\$131.5	\$151.5	\$531.3	\$145.9	\$179.9	\$174.2	\$173.8	\$673.8
NA Commercial	\$97.7	\$82.5	\$91.0	\$107.7	\$378.9	\$101.0	\$89.8	\$89.4	\$91.6	\$371.9
SPT	\$196.5	\$222.1	\$390.7	\$541.4	\$1,350.8	\$253.8	\$248.3	\$289.3	\$277.3	\$1,069.0
Intersegment Elimination	(\$ 80.2)	(\$ 109.7)	(\$ 127.4)	(\$ 149.4)	(\$ 466.9)	(\$ 108.9)	(\$ 68.9)	(\$ 124.9)	(\$ 85.8)	(\$ 388.6)
Total	\$329.1	\$328.0	\$485.8	\$651.3	\$1,794.1	\$391.8	\$449.1	\$428.0	\$456.9	\$1,726.0
Gross Margin										
NA Residential	12.2%	15.9%	16.5%	11.6%	14.0%	18.9%	21.2%	21.5%	11.1%	18.1%
NA Commercial	10.1%	7.6%	7.6%	-7.5%	4.0%	13.3%	11.9%	10.1%	0.9%	9.1%
SPT	-33.9%	-1.5%	0.5%	-2.2%	-5.9%	-9.5%	-147.5%	-6.2%	-7.1%	-40.0%
Total	-13.6%	5.2%	4.5%	-2.0%	-1.0%	2.7%	-69.0%	2.3%	-1.7%	-17.2%